



Strategic Planning

24 hours Module 3 - Execution

Training Description:

This Strategic Planning Training teaches the principles, methods and techniques to scale up your company. Learn how to train a highly motivated and skilled people in the right jobs. Create a pathway to a successful career for your employees with an industry dominated outcome-based market strategy. Learn how to create a culture of great results with employees that are goal oriented by establishing strong habits throughout the organization.

Training Objective:

Hitting your goals (EXECUTION) – An execution model that establishes strong habits and meaningful communication throughout the organization.

Skill Attainment:

- How to properly establish and maintain the following:
 - Priorities
 - Metrics – leading and lagging
 - Meeting rhythms
 - How to align execution and strategy
 - How to create and have the discipline and focus to craft annual, quarterly, monthly and weekly planning processes
 - How to understand the 7 levers of cash
 - Proper use of cash flow story
 - Implement and maintain the power of one
 - Review cash acceleration strategies
 - Craft a cash conversion cycle